

CompassPoint Nonprofit Resource Center
Book Holdings

As of 5/23/2007

Board Leadership and Development

Ref #	Title	Author(s)	Edition
B101	Advising California Nonprofit Corporations	<i>Patrick Whaley</i>	Second
B102	All Hands on Board	<i>Jan Massoka</i>	
B103	Boards That Love Fundraising	<i>Robert M. Zimmerman Ann W. Lehman</i>	
B104	Boards That Make a Difference: A New Design for Leadership in Nonprofit and Public Organizations	<i>John Carver,</i>	Third
B105	Governance as Leadership: Reframing the Work of Nonprofit Boards	<i>Richard P. Chait, William P. Ryan, Barbara E. Taylor</i>	
B106	Hearts and Minds: A Guide to Nonprofit Board Leadership	<i>Norah Holmgren,</i>	1997
B107	Nonprofit Boards: A Practical Guide to Roles, Responsibilities, and Performance	<i>Diane J. Duca,</i>	
B108	Secrets of Successful Boards	<i>Carol Weisman,</i>	
B109	Strengthening Transparency Governance Accountability	<i>Paul Brest,</i>	
B110	The Best of the Board Café	<i>Jan Masaoka,</i>	
B111	The Board Member's Book	<i>Brian O'Connell,</i>	Third-part 1
B112	The Imperfect Board Member	<i>Jim Brown ,</i>	
B113	The M. Word: A Board Member's Guide to Mergers	<i>Alfredo Vergara-Lobo, Jan Masoka</i>	

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Fund Resources and Development

Ref #	Title	Author(s)	Edition
F114	990 Handbook	<i>Jody Blazek</i>	
F115	A Desktop Guide Nonprofit Directors Officers, and Advisors: Avoiding Trouble While Doing Good	<i>Jack B. Siegel ,</i>	
F116	Bookkeeping Basics: What Every Nonprofit Bookkeeper Needs to Know	<i>Debra L. Ruegg , Lisa M. Venkatrathnam</i>	
F117	Broken Yardstick: Administrative Cost Rates as a Measure of Nonprofit Effectiveness	<i>Cassandra Benjamin ,</i>	
F118	Financial Leadership	<i>Jenne Bell Peters Elizabeth Schaffer</i>	
F119	Financial Leadership for Nonprofit Executives: Guiding Your Organization to Long-Term Success	<i>Jeanne Bell Peters ,Elizabeth Schaffer</i>	
F120	Guide to Compensation Policies	<i>Frederick Kohler ,k. Kaufmann</i>	
F121	Nonprofit Compensation and Benefits Practices	<i>Carol L. Barbito ,</i>	
F122	Not-for-Profit GAAP: Interpretation and Application of Generally Accepted Accounting Principles for Not-for-Profit Organizations	<i>Richard F. Larkin ,Marie DiTommaso</i>	
F123	QuickBooks for not for Profit Organizations	<i>Christine L. Manor ,</i>	
F124	QuickBooks For Not-for-Profit Organizations	<i>Christine L. Manor, CPA ,</i>	
F125	The Nonprofit Guide to Compensation Policies	<i>Frederick Kohler ,K Kaufmann</i>	
F126	Unified financial Reporting System for Not - for - Profit Organizations	<i>Russy D. Sumariwalla , Wilson C. Levis</i>	Second

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Ref #	Title	Author(s)	Edition
F127	Unified Financial Reporting System for Not for profit Organizations	<i>Russy D. Sumariwalla</i>	First
F128	Wiley Not-for-Profit GAAP 2006	<i>Richard F. Larkin ,Marie DiTommaso</i>	
FR130	Beyond Fundraising: New Strategies for Nonprofit Innovation and Investment	<i>Kay Sprinkel Grace ,</i>	Second
FR131	Boards That Love Fundraising	<i>Robert M. Zimmerman Ann W. Lehman</i>	
FR132	California Consortium Of Education Foundations	<i>Foundation Center</i>	
FR133	California Grants	<i>Mandy M. Rigg , Brian P. Dino</i>	
FR134	Convergence & Competition: United Ways & Community Foundations	<i>Jan Masaoka , Jeanne Bell Peters</i>	
FR135	Corporate Foundation Profiles	<i>Francine Jones , Michele Kragalott</i>	Twelfth
FR136	Directors & Officers Foundation Profiles	<i>Foundation Center</i>	
FR137	Directory of Building and Equipment Grants	<i>Richard M. Eckstein ,</i>	Third
FR138	Directory of Grant-Making Foundations In Japan	<i>Foundation Center</i>	
FR139	Ethical Decision Making in Fund Raising	<i>Marilyn Fischer ,</i>	
FR140	Ford Foundation-Annual Report 2005	<i>Susan V. Berresford , Kathryn S. Fuller</i>	
FR141	Foundation Giving Trends	<i>Kathye Giesler ,</i>	2001
FR142	Foundation Givings Trends	<i>Josefina Atienza ,</i>	2006
FR143	Foundation Grants To Individuals	<i>Phyllis Edelson</i>	14th

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Ref #	Title	Author(s)	Edition
FR144	Foundation YearBook	<i>Steven Lawrence , Josefina Atienza</i>	2006
FR145	Foundation Yearbook	<i>Steven Lawrence , Josefina Atienza</i>	2004
FR146	Foundation Yearbook	<i>Steven Lawrence , Josefina Atienza</i>	2005
FR147	Founder Transitions: Creating Good Endings and New Beginnings	<i>Evelyn Haas , Walter Haaas Jr.</i>	
FR148	Funders of Lesbian, Gay, Bisexual and Transgender Programs	<i>Ernest Gutierre , Karen Zelermyer</i>	
FR149	Fundraising for Social Change	<i>Kim Klein</i>	Fifth
FR150	Giving Back The Silicon Valley Way		
FR151	Grant Proposal MakeOver: Transform Your Request from No to Yes	<i>Cheryl A. Clarke ,Susan P. Fox</i>	
FR152	Grantmaking Basics: A Field Guide for Funders	<i>Barbara D. Kibb , Fred Setterberg & Colburn Wilbur</i>	
FR153	Grants for Arts Culture and the Humanities	<i>Foundation Center</i>	
FR154	Grants for Community and Economic Development Housing and Employment	<i>Foundation Center</i>	
FR155	Grants for Film Media and Communications	<i>Foundation Center</i>	
FR156	Grants For Foreign and International Programs	<i>Foundation Center</i>	
FR157	Grants for Information Technology	<i>Foundation Center</i>	12

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Ref #	Title	Author(s)	Edition
FR158	Grants for Literacy Reading and Adult Education	<i>Foundation Center,</i>	
FR159	Grants For Minorities	<i>Foundation Center</i>	
FR160	Grants for Origran Evaluation	<i>Foundation Center</i>	18
FR161	Grants for Social Services	<i>Foundation Center</i>	
FR162	Grants for Technical Assistance Management Support	<i>Foundation Center</i>	24
FR163	Grants for the Aging	<i>Foundation Center</i>	1
FR164	Grants for the Physically and Mentally Disabled	<i>Foundation Center</i>	17
FR165	Guatemalan NGOs A Funder's Directory to 145 Local, Regional and National NGOs	<i>Victoria Sanford ,Micheal Scott</i>	
FR166	Guia Para Escribir propuestas	<i>Jane C. Geever ,</i>	3
FR167	Guide to California Foundations	<i>Peninsula Libarary System ,</i>	11th
FR168	Guide To Funding For International And Foreign Programs	<i>Jeffrey A. Falkenstein</i>	Seventh
FR169	Guide to Proposal Writing	<i>Jane C. Geever</i>	Fourth
FR170	Guide to U.S. Foundations	<i>David G. Jacobs</i>	2006
FR171	Guide To U.S. Foundations	<i>David G. Jacobs</i>	2006
FR172	Guide To U.S. Foundations	<i>David G. Jacobs</i>	2006
FR173	Guide To U.S. Foundations	<i>David G. Jacobs</i>	2006
FR174	Guide To U.S. Foundations, Their Trustees, Officers, And Donors	<i>David G. Jacobs</i>	2005

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Ref #	Title	Author(s)	Edition
FR175	Guide To U.S. Foundations, Their Trustees, Officers, And Donors	<i>David G. Jacobs</i>	2005
FR176	Guide To U.S. Foundations, Trustees, Officers, And Donors	<i>David G. Jacobs</i>	2005
FR177	Guide to Winning Proposals II	<i>Sarah Collins (editor)</i>	2003
FR178	Hispanic Philanthropy	<i>Lilya Wagner (editor), Allan Figueroa Deck (Editor)</i>	1999
FR179	Inside American Philanthropy	<i>Waldemar A. Nelson</i>	
FR180	International Guide to Funders Interested in Central and Eastern Europe	<i>Elan Garonzik</i>	
FR181	Major Donors: Finding Big Gifts in Your Database and Online	<i>Ted Hart ,James M. Greenfield</i>	
FR182	National Directory of Corporate Giving	<i>David L. Clark ,</i>	12th Edition
FR183	National Directory of Corporate Giving	<i>David L. Clark ,</i>	Seventh
FR184	National Directory of Corporate Giving	<i>Daivd L. Clark ,</i>	Eight
FR185	National Directory of Grantmaking Public Charities	<i>Phyllis Edelson</i>	Second
FR186	National Guide To Funding For Children, Youth And Families	<i>Gina-Marie Cantarella , Melissa Lunn</i>	Fifth
FR187	National Guide To Funding For The Environment And Animal Welfare	<i>Jeffrey A. Falkenstein ,</i>	Seventh
FR188	National Guide to Funding For Women and Girls	<i>Gina-Marie Cantarella , Melissa Lunn</i>	Fifth
FR189	National Guide to Funding In Health	<i>Jeffrey A. Falkenstein ,</i>	Ninth
FR190	National Guide To Funding In Religion	<i>Jeffrey A. Falkenstein ,</i>	Sixth

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Ref #	Title	Author(s)	Edition
FR191	National Guide To Funding In Substance Abuse	<i>Elizabeth H. Rich ,Melissa Lunn</i>	Second
FR192	Planning and Implementing Your Major Gifts Campaign	<i>Susanne Irwin-Wells</i>	2002
FR193	Raise More Money: The Best of The Grassroots Fundraising Journal	<i>Kim Klein, Stephanie Roth</i>	
FR194	Revolution in the Mailbox	<i>Mal Warwick</i>	
FR195	September 11 The Philanthropic Response	<i>Rick Schoff</i>	
FR196	Sound Advice for Functions and Events		
FR197	Special Events: Proven Strategies for Nonprofit Fundraising	<i>Alan L. Wendroff</i>	Second
FR198	The Accidental Fundraiser – A Step-by-Step Guide to Raising Money for Your Cause	<i>Stephanie Roth, Mimi Ho</i>	
FR199	The Ask – How to Ask Anyone for Any Amount for Any Purpose	<i>Laura Fredricks</i>	
FR200	The Foundation 1000	<i>David G. Jacobs Christopher Hurt</i>	2006/2007
FR201	The Foundation Directory	<i>David G. Jacobs</i>	28th Edition
FR202	The Foundation Directory Part 2	<i>David G. Jacobs</i>	15th Edition
FR203	The Foundation Directory Supplement	<i>David G. Jacobs</i>	2006
FR204	The Mercifully Brief Real World Guide to Raising Thousands (if Not Tens of Thousands) of Dollars with Email	<i>Madeline Stanionis</i>	

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Ref #	Title	Author(s)	Edition
FR205	Winning Grants Step-by-Step	<i>Mim Carlson ,</i>	Second

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Human Resources and People Management

Ref #	Title	Author(s)	Edition
HR207	Crucial Conversations Tools: for talking with stakes are high	<i>Kerry Patterson , Joseph Grenny</i>	
HR208	Field Guide to Nonprofit Program Design, Marketing and Evaluation	<i>Carter McNamara</i>	
HR209	The Spirit of Culture: Applying Cultural Competency to Strength-based Youth Development	<i>Maria Guajardo Lucero, Ph.D.</i>	
HR210	What Nonprofit Managers Need to know About	<i>Alliance Nonprofits for Insurance</i>	

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Leadership

Ref #	Title	Author(s)	Edition
L211	Consultant's Little Instruction Book: 101 Rules	<i>Ray Payn</i>	
L212	Consulting with Nonprofits: A Practitioners Guide	<i>Carol A. Lukas</i>	
L213	Crucial Conversations Tools: for talking with stakes are high	<i>Kerry Patterson Joseph Grenny</i>	
L214	Daring to Lead 2006: A National Study of Nonprofit Executive Leadership	<i>Jeanne Bell Richard Moyers</i>	
L215	Death by Meeting: A Leadership Fable ... about solving the most painful problem in business	<i>Patrick Lencioni</i>	
L216	Executive Coaching Project: Evaluation of Findings	<i>Study Conducted</i>	
L217	Field Guide to Nonprofit Program Design, Marketing and Evaluation	<i>Carter McNamara</i>	
L218	Interim Executive Directors: The Power in the Middle	<i>Evelyn Haas, Walter Hassa Jr</i>	
L219	Juran on Leadership for Quality An Executive Handbook		<i>J.M. Juran ,</i>
L220	Leaders of the Future	<i>Frances Hesselbein (editor) , Marshall Goldsmith & Richard Beckhard (editors)</i>	
L221	Leadership Lost: A Study on Executive Director Tenure and Experience	<i>Timothy Qolfred , Jan Masaoka</i>	
L222	Leadership The Challenge	<i>James M. Kouzes , Barry Z. Posner</i>	Third

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Ref #	Title	Author(s)	Edition
L223	Leading Beyond the Walls	<i>Frances Hesselbein (editor), Marshall Goldsmith & Iain Somerville (editors)</i>	
L224	Life and Death in the Executive Fast Lane: Essays on Irrational Organizations and Their Leaders	<i>Manfred F.R. Kets de Vries ,</i>	
L225	Managing Collaboration Risks	<i>Alliance of Cal</i>	
L226	Managing Volunteers Balancing Risk and Reward	<i>Alliance of Cal</i>	
L227	Silos Politics and Turf Wars: A Leadership Fable about destroying the barriers that turn colleagues into competitors	<i>Patrick Lencioni ,</i>	
L228	Stanford Social Innovation	<i>Daper Richards</i>	Winter 2007
L229	Stanford Social Innovation review	<i>Daper Richards</i>	Summer 2006
L230	Strengthening Transparency Governance Accountability	<i>Paul Brest</i>	
L231	Surviving a Crisis	<i>Alliance of Cal</i>	
L232	Synchronicity the Inner Path of Leadership	<i>Jopseph Jaworski</i>	
L233	The 7 Habits of Highly Effective People: Powerful Lessons in Personal Change	<i>Stephen R. Covey ,</i>	
L234	The Five Dysfunctions of a Team: A Leadership Fable	<i>Patrick Lencioni ,</i>	
L235	The Leader of the Future 2: Visions, Strategies, and Practices for the New Era	<i>Frances Hesselbein, Marshall Goldsmith</i>	
L236	The Leadership The Challenge	<i>Kouzes Posner</i>	3rd
L237	The Not-For-Profit CEO Workbook	<i>Walter P. Pidgeon Jr.</i>	

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Ref #	Title	Author(s)	Edition
L238	The Not-For-Profit: How to Attain & Retain the Corner Office CEO (2)	<i>Walter P. Pidgeon Jr.</i>	

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Marketing and Personal Relations

Ref #	Title	Author(s)	Edition
M239	Branding for Success: A Roadmap for Raising the Visibility and Value of Your Nonprofit Organization	<i>Larry Checco</i>	
M240	Creating a Newsletter in Indesign	<i>Katrin Straub Torsten Buck</i>	
M241	Marketing Workbook	<i>Gary J. Stern</i>	Second
M243	Revolution in the Mailbox	<i>Mal Warwick</i>	
M244	Storytelling as Best Practice: How stories strengthen your organization, engage your audience, and advance your mission	<i>Andy Goodman</i>	Second
M246	Storytelling for Grantseekers: A Guide to Creative Nonprofit Fundraising	<i>Cheryl A. Clarke</i>	First
M247	The Non-Designer's Design Book: Design and Typographic Principles for the Visual Novice	<i>Robin Williams</i>	Second

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Organizational Development and Sector Info

Ref #	Title	Author(s)	Edition
OR248	2006 Compensation & Benefit Survey	<i>Rita Haronia, Kim Pendergest</i>	
OR249	650 Essential Nonprofit Law Questions Answered	<i>Bruce R. Hopkins,</i>	
OR250	990 Handbook	<i>Jody Blazek</i>	
OR251	A Desktop Guide Nonprofit Directors Officers, and Advisors: Avoiding Trouble While Doing Good	<i>Jack B. Siegel</i>	
OR252	A First Map: Exploring the Market for Consulting Services to Nonprofit Organizations in the San Francisco Bay Area	<i>David Packard Lucile Packard</i>	2000
OR253	A House Divided: How Nonprofits Experience Union Drives	<i>Jan Masaoka, Jeanne Peters</i>	
OR254	Advising California Nonprofit Corporations	<i>Patrick Whaley</i>	Second
OR255	Arrive Safe and Sound	<i>Alliance of Cal</i>	
OR256	Creating and Implementing Your Strategic Plan	<i>John M. Bryson, Farnum K. Alston</i>	2nd
OR257	Exposing the Elephants: Creating Exceptional Nonprofits	<i>Pamela J. Wilcox</i>	
OR258	Flying Under the Radar: The Significant Work of All-Volunteer Organizations	<i>Cristina Chan, Sonali Rammohan</i>	
OR259	Guide to Compensation Policies	<i>Frederick Kohler, K. Kaufmann</i>	

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Ref #	Title	Author(s)	Edition
OR260	Help Wanted: Turnover and Vacancy in Nonprofits	<i>Jeanne Peters</i>	
OR261	How to Form a Nonprofit Corporation	<i>Anthony Mancuso</i>	10
OR262	How to Form a Nonprofit Corporation in California	<i>Anthony Mancuso</i>	11
OR263	Momentum	<i>Joan Blades</i>	
OR264	Nonprofit Compensation and Benefits Practices	<i>Carol L. Barbito</i>	
OR265	Nonprofit Risk Management & Contingency Planning: Done in a Day Strategies	<i>Peggy M. Jackson,</i>	
OR266	Nonprofit Strategic Positioning: Decide Where to Be, Plan What to Do	<i>Thomas A. McLaughlin</i>	
OR267	Nonprofits at Risk: The Space and Occupancy Crisis Facing San Francisco's Nonprofit Community	<i>Jeanne Peters, Mike Allison</i>	
OR269	Ready in Defense: A Liability, Litigation, and Legal Guide for Nonprofits	<i>Melanie L. Herman</i>	
OR270	Sarbanes Oxley and Nonprofit Management	<i>Peggy M. Jackson, Toni E. Fogarty</i>	
OR272	Silicon Valley's Changing Nonprofit Sector	<i>Kevin Rafter, MA, Carol Silverman, Ph.D.</i>	
OR273	Strategic Planning for Nonprofit Organizations: A Practical Guide and Workbook	<i>Michael Allison, Jude Kaye</i>	Second
OR275	Strategic Planning for Public and Nonprofit Organizations	<i>John M. Bryson</i>	3rd
OR276	Surviving a Crisis		

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Ref #	Title	Author(s)	Edition
OR277	Targeting Youth	<i>Janet R. Reingold</i>	
OR278	The 2004 Compensation & Benefits Survey	<i>Center for Nonprofit Management</i>	
OR279	The Community of the Future	<i>Frances Hesselbein, Marshall Goldsmith</i>	
OR280	The Employer's Legal Handbook	<i>Fred S. Steingold</i>	2nd
OR281	The Employer's Legal Handbook	<i>Fred S. Steingold</i>	1st
OR282	The Employer's Legal Handbook: The All-You-Need Guide to Your Legal Rights & Responsibilities	<i>Fred S. Steingold</i>	5th
OR283	The Lobbying and Advocacy Handbook	<i>Marcia Avner</i>	
OR284	The Next Generation: Planet 501c3	<i>Edmond Y. Chang</i>	
OR285	The Nonprofit Guide to Compensation Policies	<i>Frederick Kohler ,K Kaufmann</i>	
OR286	The Nonprofit Mergers Workbook Part II: Unifying the Organization after a Merger	<i>David Packard, Lucile Packard</i>	
OR287	The Organization of the Future	<i>Frances Hesselbein, Marshall Goldsmith</i>	
OR288	The Spirit of Culture: Applying Cultural Competency to Strength-based Youth Development	<i>Maria Guajardo Lucero, Ph.D.</i>	
OR289	They Come From Planet 501	<i>Edmond Y. Chang</i>	

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Technology and Software Applications

Ref #	Title	Author(s)	Edition
T290	Creating a Newsletter in Indesign	<i>Katrin Straub, Torsten Buck</i>	
T291	QuickBooks For Not-for-Profit Organizations	<i>Christine L. Manor, CPA</i>	
T292	Revolution in the Mailbox	<i>Mal Warwick</i>	
T293	The Accidental Techie	<i>Sue Bennett</i>	